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Next 1 Page(s) In Document Exempt

- (A) FROPOSAL GJC-69020-FIELD CALLERATION BERVICES TO BE ACCOMPLISHED BY THEN REPS DURING NOMAL ROTATION. AT THIS TIME NO ADDITIONAL FUNDS NECESSARY.
- (B) PROPOSED CJC-69621_UPDATE OF FROTOLYTH NO, 2 TO OPERA-TIONAL STATUS. ACTION DEFERRED UNTIL DECISION MADE BY HEAD-QUARTERS AS TO MAJOR MODIFICATION TO ALL UNITS.
- (C) PROPOSAL COC-69022-REVISION OF ANASPEERIC TRANSMISSION DATA--YOU ARE AUTHORIZED TO PROCEED WITH SAME UNDER AGLICO UTILIZING UNDERRUN TUNDS ON CPTF BASIS NOT TO EXCHED TOTAL OF \$8,308. INCLUDING NEE. COMPRACT TO BE AMENDED IN MEAR

PAGE 2

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PUTURE TO RESTRUCT THIS AUTHORIZATION.

(D) EROPOSAL CJC_69023-DEPOP PARAMP TREEVE-ACTION ON THIS IS ANY, AS HE TAKEN BY BEPOT BY ISSUANCE OF CALL UNDER STREET CONTRACT AC-LICA

END OF MESSAGE

COORDINATION:

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25X1A

C/CEND/CSA

BICHIE

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20 November 1969

Reference: AG-1104

Howard:

The referenced contract has been reviewed and would seem to be acceptable. Some points of clarification however:

In the acceptance letter for AG-1103 I alluded to a sustaining contract to support necessary technical and administrative personnel during periods when they have no other contract to which they can properly charge their time. I then assume that during the period that these people are assisting in the preparation of parts and paperwork under this contract that they can charge direct and their time prorated back against each line item.

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Therefore, as the foregoing pertains to Exhibit B, Pricing Formula, you will recall that the AG-1100 Contract incorporated a Logistic Support nomogram which resulted in an additional added to the cost of spares logistic for support. Since these costs are going to be on a fixed price basis, it might be more appropriate to take actuals and prorate them than to arbitrarily add to the item cost. What do you think?

Relative to paragraph 6 of page 5 of the schedule, it will be our position to invoice the shipping costs on the PE invoice since shipping costs will be unknown until the time of actual shipment.

There is another item of packaging, paragraph 5, page 5. Would you rather we prorate the packaging costs against each line item or as in the case of shipping cost, can we bill it separately on the invoice?

In paragraph 7(a), page 5 of the schedule a requirement exists to "indicate the financial status for each customer." We are aware of two customers, but we have no idea of how much of the \$100,000 is allocated to customer number 1 and how much for customer number 2. Therefore, it will be impossible to comply with paragraph 7(c) and 7(c)3 except on an overall contract basis; i.e. one all inclusive financial report.

Relative to our recent phone conversation, we will hold the PE and attach it to the invoice we send forward to you. We will also forward a copy of the PE to the DSO by usual means at the time of shipment.

Cohn